

Shivam Dixit

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EDUCATION

- 01.2025 - 07.2026 **EBS Universität für Wirtschaft und Recht, Oestrich-Winkel, Germany**
Master of Business Administration (**MBA**), General Management
Relevant Courses: Digital transformation, AI Strategy, Sustainability/ESG, Data analytics, Supply chain resilience • **GPA – 1.7/4.0* (1.0 Highest)**
MBA Master Thesis: Designed AI-driven supplier ecosystem for a scalable residential service marketplace using DSA approach for Sense Living App, Prop-tech startup in Luxembourg
- 01.2026 - 05.2026 **AI for Business Transformation (Executive Program) - HEC Liège & House of Training, Luxembourg**
Capstone Project: Autonomous M&A Deal Sourcing & Due Diligence AI Agents • (**Scored – 18.8/20**)
- 05.2024 - 12.2024 **S. P. Jain Institute of Management and Research (SPJIMR), Mumbai, India**
Global Management Program (GMP)
Relevant Courses: Business Finance, Statistics for Business & Economics, Strategy, Business Modelling and Visualization, Design Thinking, Python for Data Science
Certifications: Program Includes certification in Project Management (**SPJIMR 24 PDUs**)
Research Thesis: Chatbot Adoption and Technology Acceptance in India's Academic Sector
- 07.2015 - 06.2019 **National Institute of Technology, Srinagar, India**
Bachelor of Technology - Metallurgy and Material Science Engineering • CGPA – 7.61/10
• Member of **INNOVATION CLUB** Under IIED Centre as a **Creative Designer**,
• Awarded **3rd prize** in The Idea Challenge 2017 (THE FUTURE WORLD) – Converting campus waste to decorative and sustainable products

PROFESSIONAL EXPERIENCE

- 10.2025 - 07.2026 **Carbonfuture GmbH (carbonfuture.earth) | Freiburg, Germany**
Working Student : AI Finance Associate
- AI and Finance**
- Built and deployed AI-driven automations (AI agents + local LLMs) for finance operations, reducing manual effort by **40 hrs/week** and 90 – 95 % success rate.
 - Designed and built an internal carbon footprint tracking dashboard with interactive data visualization and KPI monitoring (data collected by AI agent)
- 06.2019 - 01.2022 **ArcelorMittal Nippon Steel India Ltd. | Gujarat, India**
Assistant Manager | Steel Making Plant -1 Department
- Operational Excellence & Process Improvement**
- Led the Business Excellence team of the EAF Department, contributing to an **8% increase in operational efficiency**.
 - Improved the EAF steel melting **process time by 5%** through effective time management and raw material handling optimization.
 - 6th Sigma Project:** Improved **production capacity (MTPA) by 30%** through collaboration with the Scrap Handling Yard Maximization Project team.
- Data Analysis & Automation**
- Developed an advanced raw material prediction model for the Electric Arc Furnace department using MS Excel, enabling more accurate material requirement planning and reduction of material wastage.

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Team
Leadership

- Designed and implemented an Excel macro solution that automated daily plant report preparation, resulting in a **50% reduction in processing time**.
- Operated Electric Arc Furnace (EAF) for **10 months** and led the team with engagement of associates on the field (SMP-1 Department).

PROFESSIONAL CERTIFICATION

- Graduated from **McKinsey Forward Program** (2025 Batch) - McKinsey & Company
- **Career Edge Consulting Fellowship** (3 Months): Learn to solve Business case studies and guestimates
- **Artificial Intelligence and Business Strategy** - LinkedIn Learning
- Data Analysis and Visualization with **Power BI** - Microsoft, Coursera
- **Harvard Business Management** (5 Courses – Finance, Statistics etc.), Harvard Publishing
- **Python** for Data Science, AI & Development – IBM

VOLUNTARY ENGAGEMENT

- **Built and Sold Enterprise Grade AI Business OS** - an AI workforce platform for Mac that gives founders a full AI Team of 12 specialist agents (Finance, Legal, Strategy, Marketing, HR and more) to handle business tasks and automations end-to-end, replacing the need for a full-time chief-of-staff team; sold it to startup founders. ([Project link](#))
- **Winner #1, Best Case Study Competition - Fintech Recruits 2025 (Luxembourg)**; developed a real-time KPI & sentiment analysis dashboard for **Luxembourg for Finance**, enabling strategic decision-making in volatile markets through AI-driven analytics and live data integration. ([link](#)) ([Project link](#))
- **Led an AI-Powered Startup Prototyping Workshop** at EBS Universität with Prof. Tobias Gutmann, **guiding 150+ students** to transform ideas into functional SaaS prototypes from **structured 4-level Startup AI prototyping framework**. ([link](#)) ([Project link](#))

SKILLS

Project Management	• Jira • Lean & Six Sigma • Agile & Scrum • SQL
IT Automation	• AI Automation (n8n) • Claude Code (Agentic AI) • Google Colab (AI LLM Fine Tune)
Business Analytics	• Data Visualization (Power BI) • Google Analytics • Python (Pandas, NumPy, Matplotlib)
Management & Strategy	• Microsoft Office (Word, Excel, PowerPoint) • Canva • ERP • CRM • Problem Solving
	• Design Thinking • Consulting Frameworks

LANGUAGES

Hobbies	• Creating AI Solutions • Watching & Playing Cricket • Teaching on YouTube.
Languages	• English (C2) • German (B2 - ongoing learning) • Hindi (Native)
Availability	• Available full-time after June 2026, upon completion of my graduation
Relocate	• Open to relocating to any European country (+Germany Job-seek Visa)

Jun. 01st, 2026

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